

Message Text

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ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-07 NSAE-00 USIA-06 TRSE-00
EUR-12 ERDA-05 ISO-00 /031 R

DRAFTED BY OEA/CD: RMC GEE;AN:LWH
APPROVED BY EB/ITP/ EWT: AREICHEN0ACH
COMMERCE/OEA - CBCLEMENTS

-----190706Z 087727 /15

R 182126Z JAN 77
FM SECSTATE WASHDC
TO AMCONSUL NICE
INFO AMEMBASSY PARIS

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EXCON

E.O. 11652: N/A

TAGS: ESTC, MN, FR

SUBJECT:PRE-LICENSE CHECK: IDEA S.A., 3 AVEUNE ST.
CHARLES, P.O. BOX 82, MONTE CARLO, MONACO

REF: OEA/CD FILE 3-198

1. IN ORDER TO PREVENT SOUGHT AFTER STRATEGIC-RATED

IGTECHNOLOGY PRODUCTION AND TESTING EQUIPMENT FOR
SEMICONDUCTOR DEVICES BEING DIVERTED TO USSR AND OTHER
EAST EUROPEAN COUNTRIES REQUEST POST CONDUCT PRE-LICENSING
CHECK ON FOLLOWING TRANSACTION.

2. KASPER INSTRUMENTS, MT. VIEW, CALIF., APPLIED FOR
EXPORT LICENSE (BEWT NO. A239565) TO SHIP TWO MODEL
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D0S-1100 EUTECTIC DIE 00NDERS AND SIX MODEL AW0-3000
IC WIRE BONDERS, ALONG WITH ACCESSORIES, PARTS AND TOOLING
FOR THE RESPECTIVE EQUIPMENT, TOTAL VALUE: 271,350 DOLLARS,
TO SU3JECT FIRM.

3. STATED END-USE: MANUFACTURE OF SEMICONDUCTOR DEVICES.
APPLICATION SUPPORTED BY FRENCH I.C. NO. 95970, DATED

12/7/76.

4. OEA/CD INDICES CONTAIN NO INFORMATION ON SUBJECT.

5. INTERNATIONAL D AND B AND WTDR REFERENCES CONSULTED;
NO RECORD ON SUBJECT FIRM. USDOC 23041, DATED 12/28/76
REQUESTED PARIS TO PREPARE WTDR.

6. OEA/CD RECENTLY ALERTED BY TWO OTHER U.S. MANUFACTURERS
OF HIGH TECHNOLOGY SEMICONDUCTOR PRODUCTION AND TESTING
EQUIPMENT THAT THEY WERE CONTACTED BY SUBJECT FIRM.
APPLIED MATERIALS, SANTA CLARA, CALIF., QUERIED BY PIERRE
BIBIKOFF (TITLE UNKNOWN) ABOUT THREE MODEL G-500 REACTORS,
TOTAL VALUE: 300,000 DOLLARS. GCA/DAVID W. MANN,
BURLINGTON, MASS., RECEIVED ORDER VIA EUROPEAN
REPRESENTATIVE, GCA INTERNATIONAL (OTTO WILD, GEN. MGR.),
KREUZLINGEN, SWITZERLAND, FOR ONE PATTERN COMPILER
TYPE 9300, ONE PATTERN GENERATOR TYPE 3000, TWO
ENVIRONMENTAL CHAMBERS TYPE 3630, AND ONE PHOTOREPEATER
3095, TOTAL VALUE: 595,890 DOLLARS. GCAI TELEX TO GCA/
MANN STATED SUBJECT NOT END-USER BUT FAILED TO IDENTIFY
SAME. GCAI QUOTED SUBJECT AS SAYING SUBJECT TALKED TO DOC
AND EVERYTHING OK. (THIS MAY BE REFERENCE TO CONTACT
CONNECTED WITH WTDR PREPARATION.) BURLINGTON FIRM
EMBARRASSED IT IGNORANT OF ANYONE CONNECTED WITH SUBJECT

AND ANNOYED THAT REP ACCEPTED ORDER WITHOUT BACKGROUND
INFO, LETTER OF CREDIT ETC.

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7. THE PROFILE OF CONDITIONS THAT ORDINARILY ATTEND
TRANSACTION FOR SUCH EQUIPMENT: A) PURCHASER/ULTIMATE
END-USER WOULD BE ESTABLISHED FIRM EMPLOYING HIGHLY
SKILLED TECHNICIANS, B) NUMBER OF EMPLOYEES IN RANGE
50 TO 100, C) ROOMS WHERE EQUIPMENT TO BE INSTALLED WOULD
MEET LABORATORY STANDARDS, E.G., CONTROLLED TEMPERATURE,
DUST/DIRT FREE, D) OVERALL MANUFACTURING FACILITY WOULD
CONSIST OF SEGREGATED OPERATIONS, I.E., SERIES OF ROOMS
FOR VARIOUS PRODUCTION STAGES SUCH AS SLICING, POLISHING,
CHEMICAL PHASE, PHOTO AREA ETC.

8. LEITMOTIF RECENT INVESTIGATIONS REVEAL ATTEMPTS TO
SIMULATE ABOVEMENTIONED PRE-INSTALLATION CONDITIONS, I.E.,
EDO USUALLY TOLD ABOUT OR TAKEN TO BUILDING SITE WHERE
EQUIPMENT TO BE INSTALLED WHEN CONSTRUCTION COMPLETED OR
BUILDING SPACE RENOVATED. EDO CAN GUARD AGAINST SUCH RUSE
BY BEARING IN MIND THAT IT IS NOT FINANCIALLY FEASIBLE
TO PURCHASE SUCH EXPENSIVE EQUIPMENT UNLESS IT IS INSTALLED
AND IN USE BY COMPETENT PERSONNEL WITHIN RELATIVELY SHORT

PERIOD OF FEW WEEKS.

ACTION REQUESTED:

9. VISIT SUBJECT FIRM. DETERMINE BONA FIDES OF KASPER TRANSACTION BY EXAMINATION OF DOCUMENTATION AND CORRESPONDENCE (LETTER OF CREDIT, QUOTATION REQUEST, PURCHASE ORDER ETC.) RELATED TO TRANSACTION. IF FIRM NEW SPECIAL ATTENTION SHOULD BE GIVEN TO ANY DOCUMENTATION THAT INDICATES SOURCE OF FUNDS. REQUEST TO VISIT SITE WHERE EQUIPMENT WILL BE USED. DETERMINE THE IDENTITY OF END-USER. IF LOCATED IN MONACO OR CONSULAR DISTRICT, VISIT AND DETERMINE BONA FIDES OF REQUIREMENT. ASK PROPOSED PRODUCTION SCHEDULE AND WHERE SEMICONDUCTOR DEVICES WILL BE USED OR SOLD. IF END-USER LOCATED ELSEWHERE IN FRANCE, COORDINATE PRE-LICENSE CHECK WITH LIMITED OFFICIAL USE

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PERTINENT POST.

10. SUBJECT FIRM SHOULD BE ENCOURAGED TO DISCUSS ANY AND ALL PENDING AND PROPOSED TRANSACTIONS INVOLVING U.S.-ORIGIN GOODS, ESPECIALLY THOSE INVOLVING SEMI-CONDUCTOR MANUFACTURING AND TESTING EQUIPMENT. IF SUBJECT DECLINES, ASK TO SEE CORRESPONDENCE RE THE ABOVEMENTIONED REQUESTS IN PARA SIX.

11. PLEASE CABLE RESULTS PRE-LICENSE CHECK SOONEST.
KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EXCEPTIONS LIST, TRANSACTION CHECKS, SEMICONDUCTOR DEVICES
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE011770
Document Source: CORE
Document Unique ID: 00
Drafter: RMCCEE;AN:LWH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770019-0629
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770140/aaaabiwu.tel
Line Count: 150
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 436847d5-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3568723
Secure: OPEN
Status: NATIVE
Subject: PRE-LICENSE CHECK: IDEA S.A., 3 AVEUNE ST. CHARLES, P.O. BOX 82, MONTE CARLO, MONACO
TAGS: ESTC, MN, FR
To: NICE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/436847d5-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009